



Corporate  
& Commercial

# Assisting A Client Receiving Significant Business Investment





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## Background

Our long-standing client received an £8m investment in return for a significant minority stake in their business. We worked to ensure the deal was successful, and that our client's interests were protected at all times.

## Challenges

Information needed to be assembled as part of the legal due diligence process, and documents had to be reviewed and negotiated to ensure our client agreed only to acceptable transaction terms.

## Solution

By being active and involved from the start of the process, the Aaron & Partners team was able to significantly influence proceedings and benefit our client.

We attended an initial "All Parties" meeting to discuss process, key issues, timetable and expectations, which played a key role in smoothing the subsequent transaction.

We then assembled information and replies to the investor's due diligence, and reviewed and negotiated the documents needed to complete the investment. Those documents included an investment agreement, articles of association, a loan note instrument, tax indemnity, management service agreements, and a letter of appointment for a new non-executive chairman.

Our detailed and thorough understanding of both sides of the investment process enabled us to forestall any potential issues and successfully navigate a path to completion.

